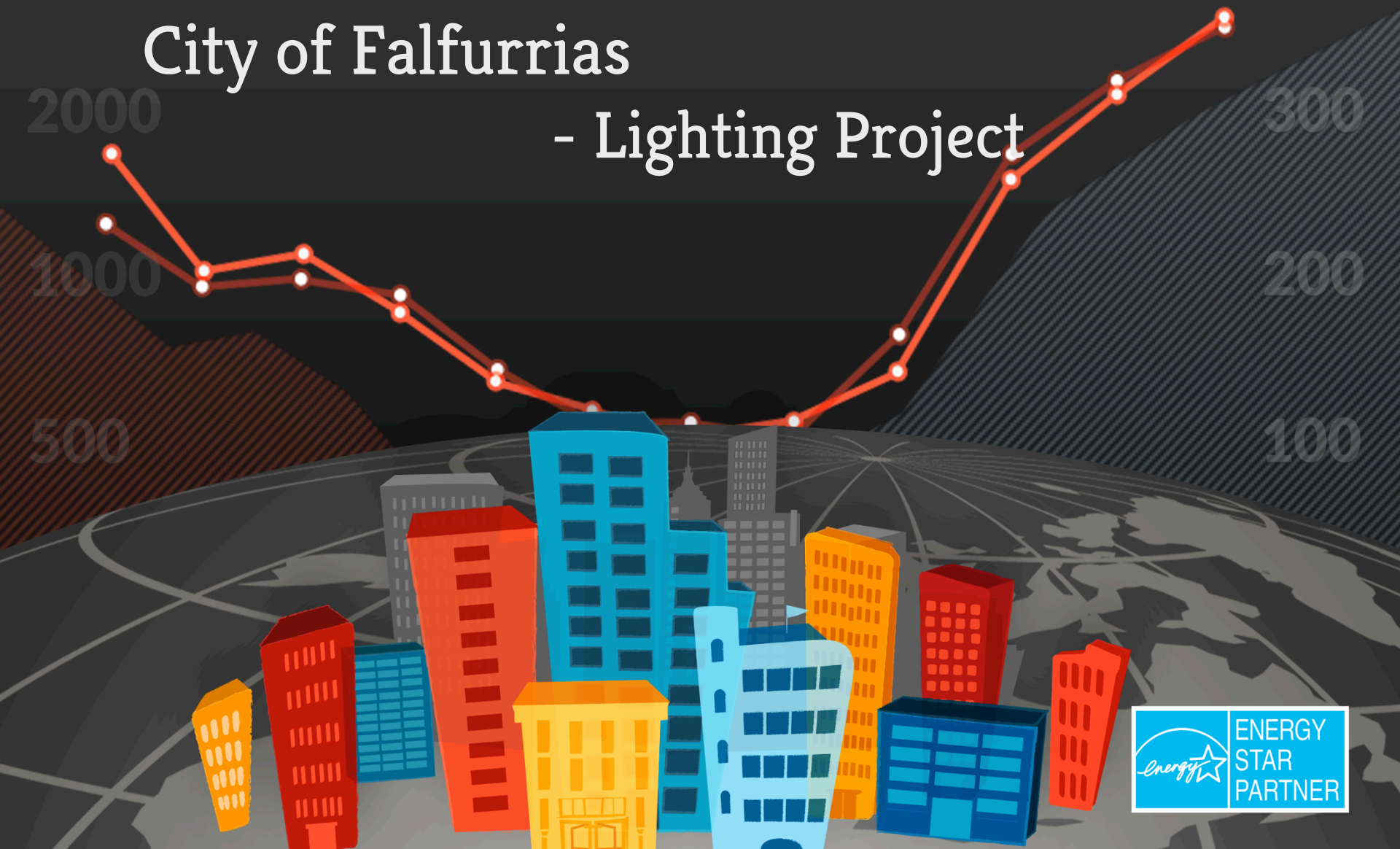
noēsis ENERGY / FORWARD

Enviro-Lite Solutions, LLC

City of Falfurrias
- Lighting Project



ENERGY STAR PARTNER

Agenda

- Introductions
- Economic Benefits and Financing (Noesis)
- Logistical and Technical Details (Enviro-Lite)
- Next Steps

Confidential & Proprietary

Economic Benefits

Enviro-Lite Solutions, LLC

Investment

Project Cost: **$138,867**

– Incentives: **$0**

Total Investment: **$138,867**

Annual Savings

Energy Savings: **$34,503**

+ Maintenance Savings: **$12,000**

Total Annual Savings: **$46,503**

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Economic Benefits

Enviro-Lite Solutions, LLC

Lifecycle Savings

Total Annual Savings: **$46,503**

✖ Equipment Life: **15 years**

✖ Savings Escalation: **3.0%**

Total Lifecycle Savings: **$560,724**

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Financed Cash Flows

Enviro-Lite Solutions, LLC

With $0 down, 5-year Financing

Average Annual Savings: **$49,378**

– Total Annual Payments: **$31,067**

Average Annual Cash Flow: **$18,311**

With 10% down, 5-year Financing

Average Annual Savings: **$49,378**

– Total Annual Payments: **$27,960**

Average Annual Cash Flow: **$21,418**

With 50% down, 5-year Financing

Average Annual Savings: **$49,378**

– Total Annual Payments: **$15,533**

Average Annual Cash Flow: **$33,844**

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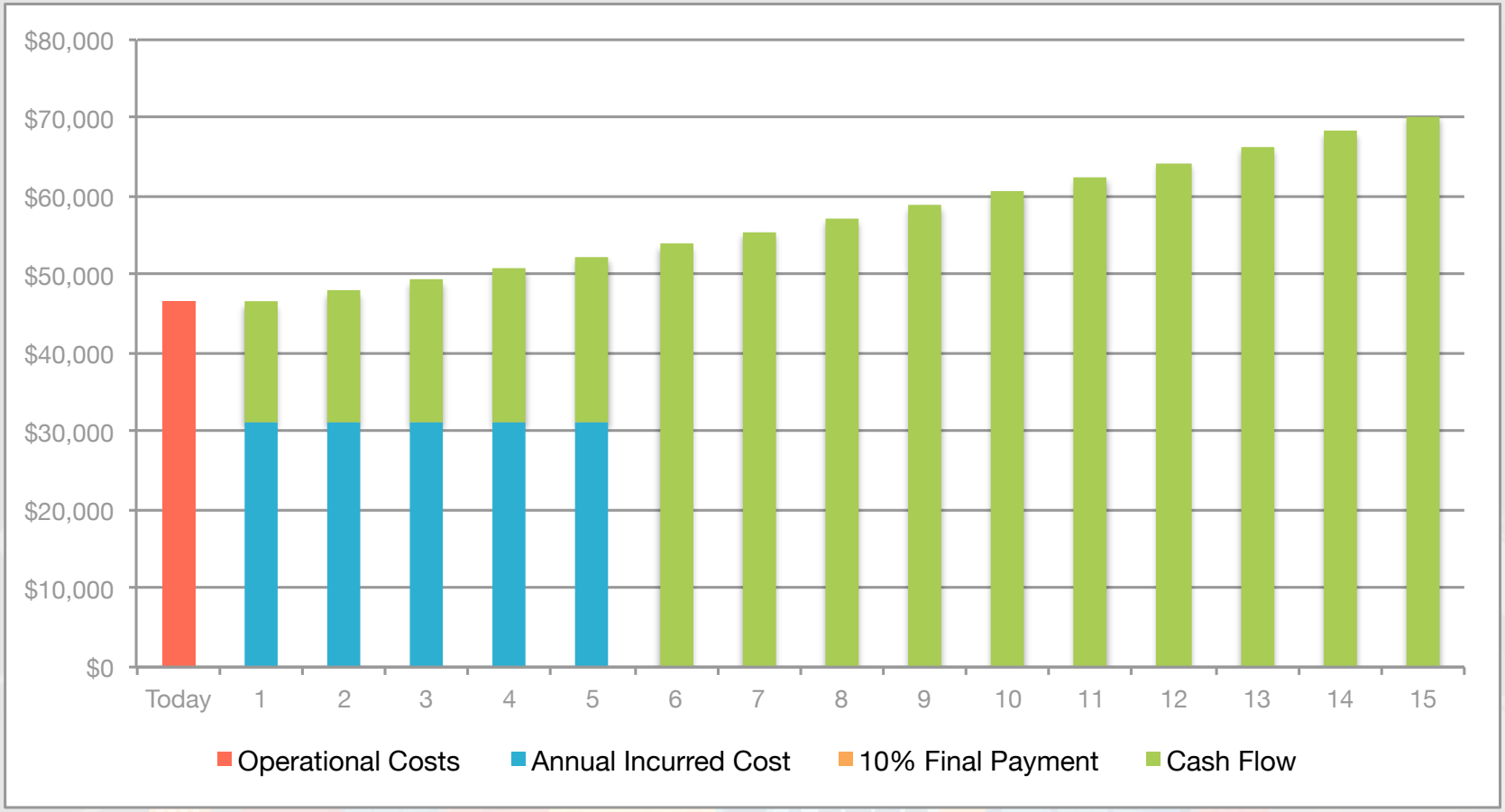
Financed Cash Flows (100%)

Enviro-Lite Solutions, LLC

Annual Average Cash Flow: $18,311

(during payment term with incentives)

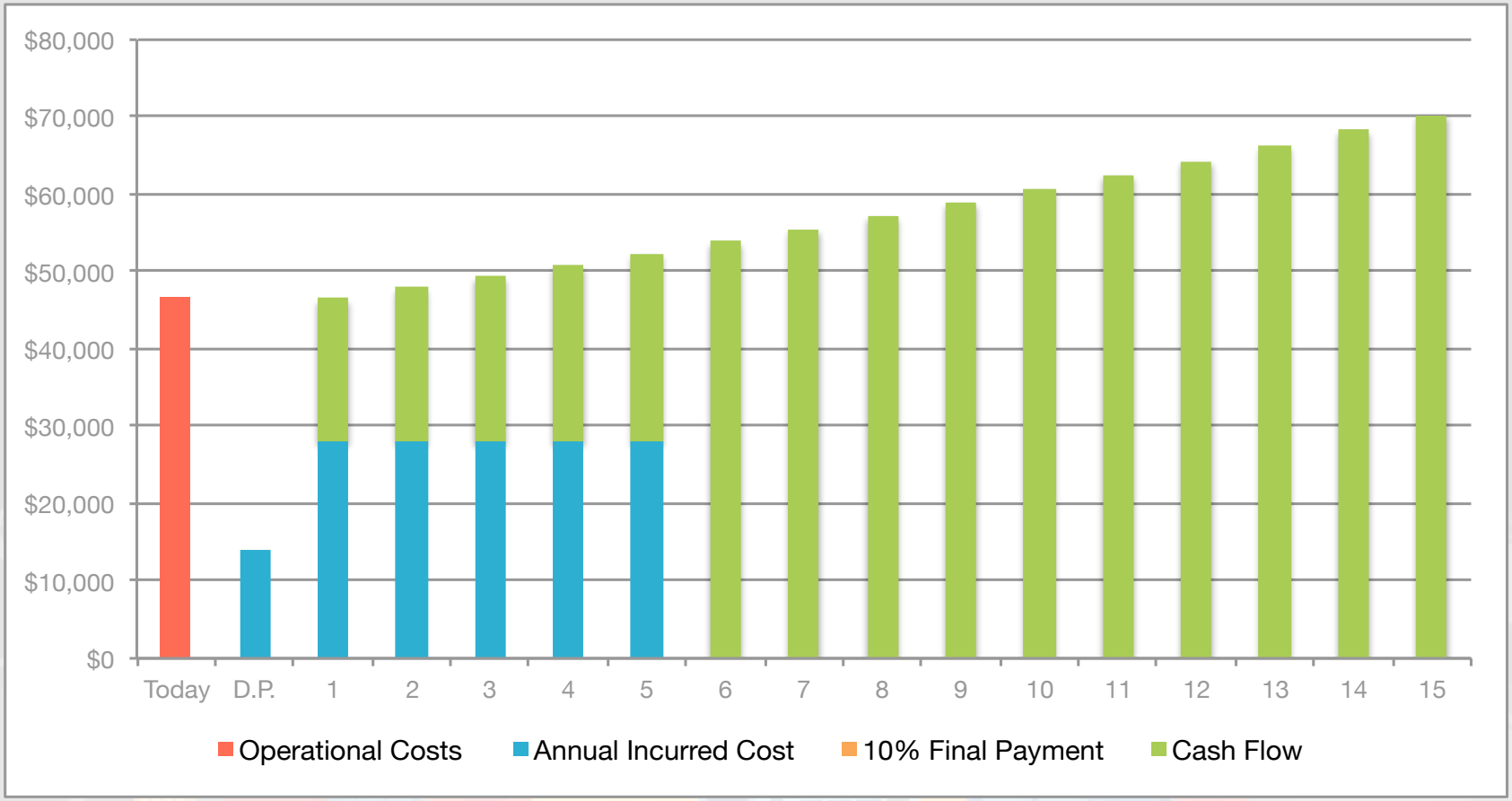


Financed Cash Flows (90%)

Enviro-Lite Solutions, LLC

Annual Average Cash Flow: $21,418

(during payment term with incentives)



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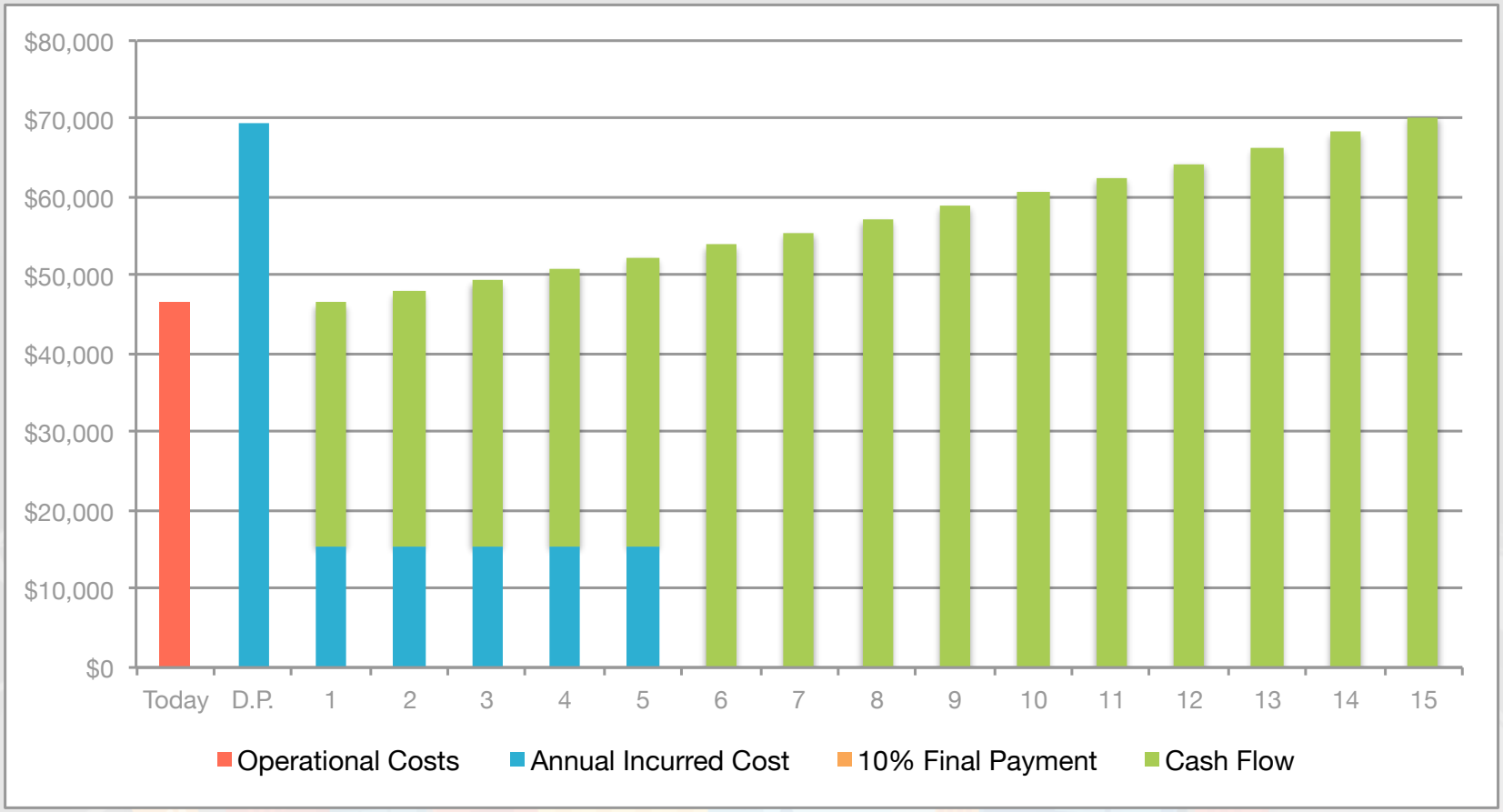
Financed Cash Flows (50%)

Enviro-Lite Solutions, LLC

Annual Average Cash Flow: $33,844

(during payment term with incentives)



Benefits of 3rd Party Financin

Enviro-Lite Solutions, LLC

- Quick Approval
- 100% Financing including soft costs
- No lien on Property, only the Equipment

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Increase in Facility Value

Enviro-Lite Solutions, LLC

Increase in Facility Value

Added Net Operating Income: **$46,503**

÷ Capitalization Rate: **8%**

Increased Facility Value: **$581,288**

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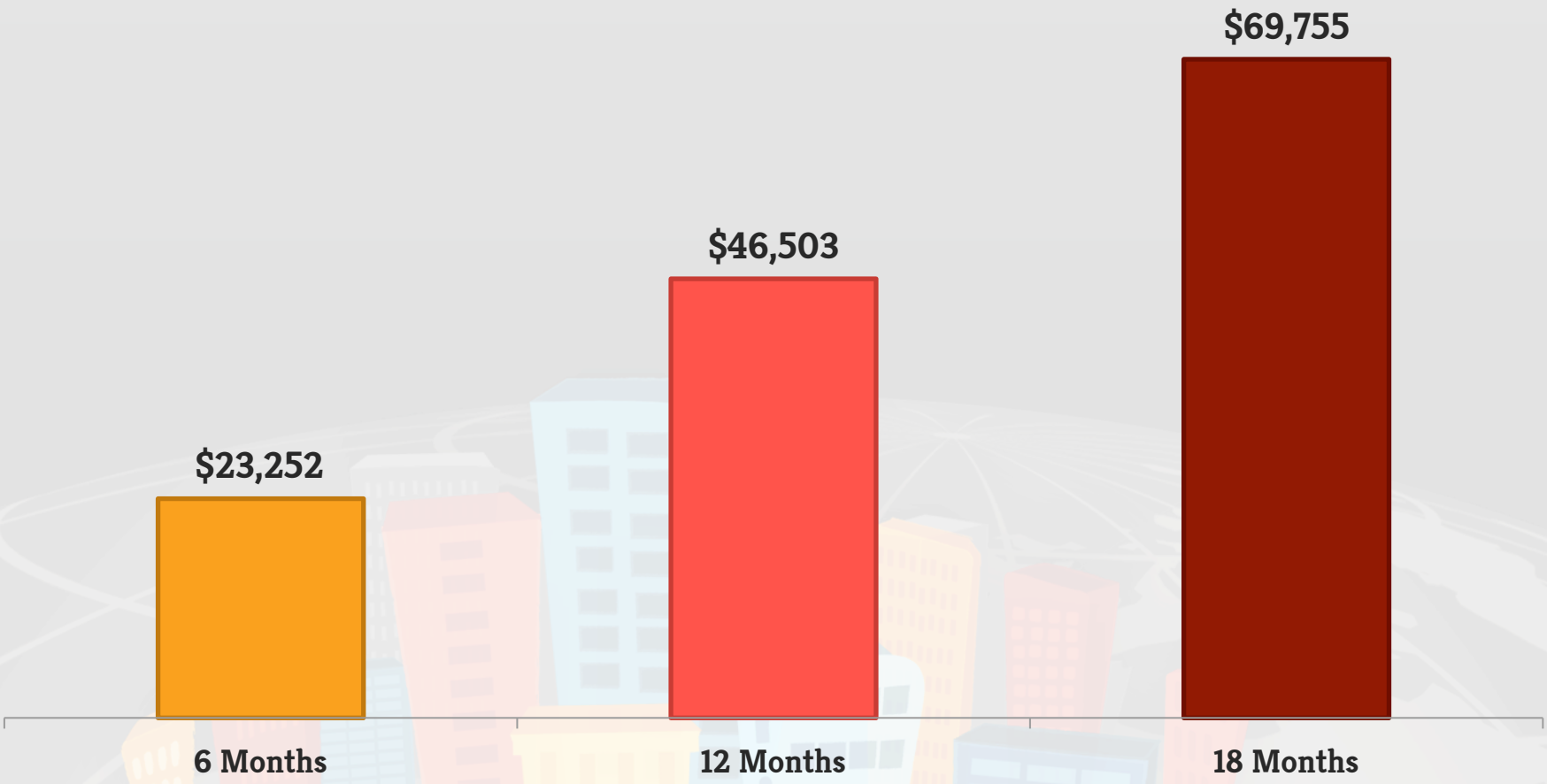
Cost of Waiting

Enviro-Lite Solutions, LLC

BY NOT ACTING YOU LOSE MONEY EVERY MONTH



Next Steps

1. **You:** provide financial statements
2. **We:** present to our partner to complete underwritng
3. **You:** review loan documents
4. **You:** sign final loan agreements and developer contract

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Next Steps

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