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2013



Falfurrias, City of (General Obligation Debt)

Last Revised 03/12/2014

TMR # 1475

**Brooks County** 

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FOR OPERATING INFORMATION FOR THE CITY, SEE SEPARA	ATE TEXAS MUNICIPAL REPORT.
FINANCIAL STATEMENT (As of December 01, 2013)	
Taxable Assessed Valuation, 2013 (100% of Market)	\$79,460,395
New Debt Outstanding Debt	\$600,000 2,935,000
Total General Obligation Debt Less: Self-Supporting (a)	\$3,535,000
Water & Sewer	2,935,000
GO Debt payable from Ad Valorem Taxes Less: I&S Fund	\$600,000 0
Net Debt	\$600,000

(a) The City Administrator reports the following General Obligation Debt being paid from revenues other than ad valorem taxes; thus considered self-supporting.

Net Debt Per Net Assessed Valuation - 0.76% Net Debt Per Sq mile - \$218,181.82

Net Debt Per Capita - \$121.78

Net Assessed Valuation Per Capita - \$16,127.54

Bureau of Census Pop: 2000 - 5,297; 2010 - 4,981

2012 Estimated Population - 4,927

Area: 2.75 Sq miles

PAYMENT RECORD: Never defaulted.

TAX DATA

Tax Year	Assessed Valuation	Tax Rate	Adjusted Levy		lections otal	Year Ended
2009 2010 2011 2012 2013	78,774,657 77,559,277 77,220,604 79,178,407 79,460,395	0.4500 0.4700 0.5000 0.5000 0.5000	354,486 364,529 386,103 395,892 397,302	9: 9: 9:	N/A 9.90 6.57 7.47 process	12/31/2009 12/31/2010 12/31/2011 12/31/2012 of collection)
Tax Rate Dis	stribution	2013	2012	2011	2010	)
Operations		\$0.5000	\$0.5000 \$0	.5000	\$0.4700	)

Tax Rate Limitation: Article XI, Section 4 of Texas Constitution, applicable to cities of 5,000 or less: \$1.50 per \$100 assessed valuation for all purposes.

Municipal Sales Tax: The City has adopted the provisions of Municipal Sales and Use Tax Act V.T.C.A, Tax Code, Chapter 321, which grants the City power to impose and levy a 1% Local Sales and Use Tax within the City; the proceeds are credited to the General Fund and are not pledged to the payment of the bonds in this report. Voters approved an additional sales and use tax of 1/2 of 1% for property tax reduction, effective October of 1991. Net allocations on calendar year basis are as follows:

Calendar		Total	% of Ad Val	Equiv of Ad	
Year	Rate	Collected	Tax Levy	Val Tax Rate	
			-		
2010	1.500%	\$674,765	185.1%	\$0.87	
2011	1.500	739,701	191.5	0.96	
2012	1.500	774,889	195.7	0.98	

DETAILS OF GENERAL OBLIGATION DEBT

Details of Limited Tax Debt (Outstanding 12/1/2013)

828.153

208 4

Ltd Tax Ref Bds Ser 2013

1.500

Tax Treatment: Bank Qualified Original Issue Amount \$2,935,000.00 Dated Date: 12/01/2013 Sale Date: 10/24/2013 Delivery Date: 12/16/2013 Sale Type: Private Placement

Record Date: MSRB Bond Form: FR Denomination \$100,000

Interest pays Semi-Annually: 10/01, 04/01

1st Coupon Date: 04/01/2014

Paying Agent: Branch Banking & Trust Company, Charlotte, NC

Bond Counsel: Escamilla & Poneck Inc.

Financial Advisor: Estrada Hinojosa & Co., Inc., San Antonio, TX

Purchaser: Branch Banking & Trust Company, Charlotte, NC

Water & Sewer 100.00%

Use of Proceeds: Refunding

Refunding Notes: This bond refunded maturities from the following issues:

Util Svs Rev & Ref Bds New Ser 99

Refunded Amount Mat Date Sched Call Price 150 000 00 04/01/2014 12/16/2013 Par

Util Sys Rev Bds	New Ser 200	7	
Refunded Amount	Mat Date	Sched Call	Price
40,000.00	04/01/2014	12/18/2013	Par
42,000.00	04/01/2015	12/18/2013	Par
44,000.00	04/01/2016	12/18/2013	Par
45,000.00	04/01/2017	12/18/2013	Par
47,000.00	04/01/2018	12/18/2013	Par
49,000.00	04/01/2019	12/18/2013	Par
51,000.00	04/01/2020	12/18/2013	Par
53,000.00	04/01/2021	12/18/2013	Par
55,000.00	04/01/2022	12/18/2013	Par
58,000.00	04/01/2023	12/18/2013	Par
60,000.00	04/01/2024	12/18/2013	Par
63,000.00	04/01/2025	12/18/2013	Par
65,000.00	04/01/2026	12/18/2013	Par
68,000.00	04/01/2027	12/18/2013	Par
71,000.00	04/01/2028	12/18/2013	Par
74,000.00	04/01/2029	12/18/2013	Par
77,000.00	04/01/2030	12/18/2013	Par
00 000 00	04/01/2021	12/10/2012	Daw

80,000.00 04/01/2031 12/18/2013 Par 83,000.00 04/01/2032 12/18/2013 Par 87,000.00 04/01/2033 12/18/2013 Par 90.000.00 04/01/2034 12/18/2013 Par 94,000.00 04/01/2035 12/18/2013 Par 98.000.00 04/01/2036 12/18/2013 Par 102,000.00 04/01/2037 12/18/2013 Par 106,000.00 04/01/2038 12/18/2013 Par 110,000.00 04/01/2039 12/18/2013 Par 115.000.00 04/01/2040 12/18/2013 Par 120,000.00 04/01/2041 12/18/2013 125,000.00 04/01/2042 12/18/2013 Par 130.000.00 04/01/2043 12/18/2013 Par 135,000.00 04/01/2044 12/18/2013 Par 141 000 00 04/01/2045 12/18/2013 Par

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### Falfurrias, City of (General Obligation Debt)

Par

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\$3,535,000.00

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**Brooks County** 

04/01/2046 12/18/2013

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148,000.00	04/01/2047	12/18/201	3 Par
			ig Reoffering
Maturity	Amount	Coupon	Price/Yield
04/01/2014	225,000.00	3.6000%	N/A
04/01/2015	150,000.00	3.6000%	N/A
04/01/2016	155,000.00	3.6000%	N/A
04/01/2017	165,000.00	3.6000%	N/A
04/01/2018	170,000.00	3.6000%	N/A
04/01/2019	175,000.00	3.6000%	N/A
04/01/2020	180,000.00	3.6000%	N/A
04/01/2021	190,000.00	3.6000%	N/A
04/01/2022	195,000.00	3.6000%	N/A
04/01/2023	200,000.00	3.6000%	N/A
04/01/2024	210,000.00	3.6000%	N/A
04/01/2025	220,000.00	3.6000%	N/A
04/01/2026	225,000.00	3.6000%	N/A
04/01/2027	235,000.00	3.6000%	N/A
04/01/2028	240,000.00	3.6000%	N/A
			\$2,935,000.00

Call Option: Bonds maturing on 04/01/2021 to 04/01/2028 callable in whole on any date or in part on any interest date beginning 04/01/2020 @ par.

Comb Tax & Ltd Pledge Rev C/O Ser 2014
Tax Treatment: Bank Qualified
Original Issue Amount \$600,000.00
Dated Date: 12/15/2013
Sale Date: 01/16/2014
Delivery Date: 01/23/2014
Sale Type: Private Placement
Record Date: MSRB

Bond Form: FR
Denomination \$100,000

Interest pays Semi-Annually: 03/01, 09/01

1st Coupon Date: 09/01/2014

Paying Agent: Branch Banking & Trust Company, Charlotte, NC

Bond Counsel: Escamilla & Poneck, LLP

Financial Advisor: Estrada Hinojosa & Co., Inc., San Antonio, TX Purchaser: Branch Banking & Trust Company, Charlotte, NC

Security: Limited Tax and a Subordinate lien on the Net revenues of the Water

& Sewer system not to exceed \$1,000

Use of Proceeds: Public Improvements.

Maturity	Amount	Or Coupon	rig Reoffering Price/Yield
03/01/2015 03/01/2016 03/01/2017 03/01/2018	115,000.00 120,000.00 120,000.00 120,000.00	1.7300% 1.7300% 1.7300% 1.7300%	N/A N/A N/A
03/01/2019	125,000.00	1.7300%	N/A N/A \$600,000.00

Call Option: Bonds maturing on 03/01/2018 to 03/01/2019 callable in whole on any date beginning 03/01/2017 @ par.

	BOND	DEBT SERVICE	
Period Ending	Principal	Interest	Debt Service
12/31/14 12/31/15 12/31/16 12/31/17 12/31/18 12/31/19 12/31/20 12/31/21 12/31/22 12/31/23 12/31/24 12/31/25 12/31/26 12/31/27	225,000.00 265,000.00 275,000.00 285,000.00 290,000.00 300,000.00 190,000.00 195,000.00 200,000.00 210,000.00 220,000.00 225,000.00 235,000.00	85,883.17 104,245.25 96,722.50 88,886.50 80,780.50 72,451.25 64,980.00 58,320.00 51,390.00 44,280.00 36,900.00 29,160.00 21,150.00 12,870.00	310.883.17 369.245.25 371,722.50 373.886.50 370.780.50 372,451.25 244.980.00 248.320.00 246.390.00 244.280.00 246.900.00 249.160.00 247.870.00
12/31/28	240,000.00 ,535,000.00	4,320.00  852,339.17	244,320.00  4,387,339.17

#### DEBT AMORTIZATION RATES

DEDI MIDIKITZATION IVALI	LJ	
	%	of Principal
Period Ending	Principal	Retired
12/31/2014	225,000.00	06.36%
12/31/2015	265,000.00	13.86%
12/31/2016	275,000.00	21.64%
12/31/2017	285,000.00	29.70%
12/31/2018	290,000.00	37.91%
12/31/2019	300,000.00	46.39%
12/31/2020	180,000.00	51.49%
12/31/2021	190,000.00	56.86%
12/31/2022	195,000.00	62.38%
12/31/2023	200,000.00	68.03%
12/31/2024	210,000.00	73.97%
12/31/2025	220,000.00	80.20%
12/31/2026	225.000.00	86.56%
12/31/2027	235,000.00	93.21%
12/31/2028	240,000.00	100.00%

#### DEBT SERVICE FUND MANAGEMENT INDEX

G.O. Debt Service Requirements for		
fiscal year-ending 12/31/2014		\$310,883*
I&S Fds all G.O. issues 12/31/2013	\$0	
2013 I&S Fund Tax Levy @ 90%	0	
Water & Sewer	304,598	

<sup>\*</sup> Debt service will be met with transfers from the General Fund.

GENERAL OBLIGATION BONDS AUTHORIZED BUT UNISSUED None

PENSION FUND LIABILITY

All qualified employees of the City are members of the Texas Municipal Retirement System. The City employees also participate in the U.S. Social Security program.

Changes in Texas Municipal Retirement System (TMRS) Actuarial Method and Plan Assumptions

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In early 2007, TMRS informed each of the member cities that the current actuarial assumptions did not take into account updated service credits or cost of living increases which are granted to retirees. These benefits, which some cities adopted, have been historically funded on a pay-as-you-go basis. This has led to regular increases in member cities' rates and a decrease in the overall funding of the retirement system. TMRS announced that it intended to study the impact of these benefit components and make potential changes in the way benefits are being funded.

After careful deliberation, the TMRS board approved several changes at its November and December meetings to the actuarial methods and plan assumptions. The board changed the actuarial method from unit credit to projected unit credit. Projected unit credit will allow the actuaries to consider the future financial impact of updated service credits and cost of living increases, and these benefits will begin to be pre-funded instead of funded on a pay-as-you-go basis. To mitigate the impact of this change, the board approved an eight year transition period. During this time, cities will be able to phase in the higher contribution rates instead of being required to fund these new rates immediately. Also, the board changed the amortization period from a 25-year open period to a 30-year closed period. Under a closed amortization period, contribution rates are higher, but a greater percentage of the unfunded balance is paid off each year. Finally, the board approved changes to the investment policy. TMRS has historically invested solely in fixed income investments. The board authorized the selection of an investment advisor to begin shifting a portion of investments into equity securities as a way to diversify the portfolio's holdings and earn higher returns than could be obtained with fixed income investments.

y)

Required Contribution R	ates (Perc 2014	entage of 2013	gross	covered	salary
Employee: Maximum Rate: City:	5.00% 7.50% 1.73%	7.50%			
Actuarial Valuation as of Assets Accrued Liabilities	of	12/31/20 \$1,109,4 \$1,087,3	469 775	\$1,031	, 939 , 664
(Unfunded)/Overfunded L	iab.	\$21,6	594		,275
Funded Ratio Annual Covered Payrol (Unfunded)/Overfunded		\$981,9	. 99% 997	100 \$920	0.71% ,594
as a % of Covered			. 21%	(	0.79%

2012 Source: Texas Municipal Retirement System 12/31/2012 CAFR 2011 Source: Texas Municipal Retirement System 12/31/2011 CAFR

SUPPLEMENTAL DEATH BENEFIT PLAN The City also participates in the cost sharing multiple-employer defined benefit group-term life insurance plan operated by TMRS known as the Supplemental Death Benefits Fund (SDBF). The City elected, by ordinance, to provide group-term life insurance coverage to both current and retired employees. The death benefit for active employees provides a lump-sum payment approximately equal to the employee's annual salary; retired employees are insured for \$7,500; this coverage is an "other postemployment benefit.

The City contributes to the SDBF at a contractually required rate as determined by an annual actuarial valuation. The rate is equal to the cost of providing one-year term life insurance. The funding policy for the SDBF program is to assure that adequate resources are available to meet all death benefit payments for the upcoming year; the intent is not to pre-fund retiree term life insurance during employees' entire careers. The City's contributions to the SDBF for the years ended 2012, 2011, and 2010 were \$0, \$0, and \$445, respectively.

NON-FUNDED DEBT PAYABLE (As of December 31, 2012) None.

SUBSEQUENT EVENT The City of Falfurrias City Council voted on July 17, 2013 to refund the Utility Board's Bond Debt. The new debt will not have a stipulation keeping the City and the Utility Board from merging into one entity, thus allowing the City Council to have control over both entitles and the ability to dissolve the Utility Board as it now stands. The final consolidation is in process and has not been finalized with its finalization subject to future council action.

#### ESTIMATED OVERLAPPING DEBT STATEMENT

Taxing Body	Debt Amount	As Of	%0v1pg	Ovlpg Amt
Brooks Co Brooks Co ISD	\$4,840,000 34,960,000			\$713,900 5,198,552
Total Overlapping Debt:				\$5,912,452
Falfurrias, City of		12/01/13		\$600,000
Total Direct and Overlappi	ng Debt:			\$6,512,452
Total Direct and Overlappi Total Direct and Overlappi	•			8.20% \$1,322

\* Gross Debt

#### ECONOMIC BACKGROUND

The City of Falfurrias is the county seat and principal commercial center of Brooks County, located on U.S. Highway 281. The City's 2010 population was 4,981, decreasing 5.97% since 2000.

COUNTY CHARACTERISTICS: Brooks County is a south Texas county. There were 49.5 million cubic feet of natural gas recovered in 2008. The Heritage Museum, hunting and fishing draw visitors to the area.

COUNTY SEAT: Falfurrias

2010 census: 7,223 decreasing 9.4 % since 2000 2000 census: 7,976 decreasing 2.8 % since 1990

1990 census: 8,204

FCONOMIC BASE

Mineral: oil and gas.

Industry: watermelon, oil, hunting leases, hay, gas production and cattle.

Agricultural: watermelons, stocker cattle, squash, hay, habanero peppers and cow-calf operations.

#### RETAIL SALES & EFFECTIVE BUYING INCOME(a)

Year	2013	2012	2011
Retail Sales	\$100.7M	\$27.0M	\$27.0M
Effective Buying Income (EBI)	\$87.3M	\$80.6M	\$79.5M
County Median Household Income	\$20,063	\$21,010	\$20,817
State Median Household Income	\$48,646	\$47,613	\$47,705
% of Households with EBI below \$25K	20.6 %	19.0 %	19.0 %
% of Households with EBI above \$25K	35.3 %	40.5 %	40.7 %

### EMPLOYMENT DATA

	2013		2012		2011	
	Employed	Earnings	Employed	Earnings	Employed	Earnings
1st Q:	2,742	\$24.7M	2,606	\$24.4M	2,562	\$22.3M
2nd Q:	2,745	\$26.0M	2,609	\$25.3M	2,592	\$24.2M
3rd Q:	N/A	N/A	2,643	\$25.8M	2,521	\$23.9M
4th Q:	N/A	N/A	2,704	\$27.3M	2,583	\$25.8M

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### **Brooks County**

(a) DemographicsUSA County Edition
Any data on population, value added by manufacturing or production of minerals or agricultural products are from US Census or other official sources.

Principal Taxpayers	2013 AV	% of AV
1. SBB Properties Inc Land/Improvements	\$2,750,000	3.46%
2. Wal-Mart Stores Texas LLC Discount Store	2,633,367	3.31%
3. AEP Texas Central Co Energy	2,011,190	2.53%
4. Sun-Fal Inc Land/Improvements	1,794,600	2.26%
5. Zeba Inc Land/Improvements	1,219,763	1.54%
6. Commercial Net Lease Rlty Land/Improvements	1,076,238	1.35%
7. Joshua Investments LLC Land/Improvements	934,623	1.18%
8. Verizon Southwest Telecommunications	926,790	1.17%
9. First National Bank Bank	800,585	1.01%
10. Vaughn Realty LTD Real Estate	793,069	1.00%
- Total:	\$14,940,225	18.81%

#### FINANCE CONNECTED OFFICIALS

Mayor Anna Garcia P.O. Drawer E Falfurrias, TX 78355-0905 Phone: 361-325-2420 Fax: 361-325-9784 mayor.anna.garcia@gmail.com

City Administrator Noel Bernal P.O. Drawer E Falfurrias, TX 78355-0905

Phone: 361-325-2420 Fax: 361-325-9784

nbernal@ci.falfurrias.tx.us

City Clerk Melinda Garza P.O. Drawer E Falfurrias, TX 78355-0905

Phone: 361-325-2420 Fax: 361-325-9784

mgarza@ci.falfurrias.tx.us

Chief Appraiser-Tax A/C Mary Lou Cantu Brooks County Appraisal District P.O. Drawer A Falfurrias, TX 78355-5500 Phone: 361-325-5682

Fax: 361-325-5682 mlcantu@bcisd.esc2.net

JEB